



Bridget Cadorette

Non-commercial Manager
bridget.cadorette@gfs.com
401-258-7733

Thank you for the opportunity to bid on your business this year. We are very committed to growing our Education Segment and are very appreciative of being welcomed into this industry.

This letter is to inform you that we are declining to bid due to the structure of the proposal. The language is built with an exclusive layout that will prevent us as a distributor to respond. We would love to work with this group, however, at this time, are unable to submit a competitive bid.

We feel that Gordon Food Service has built a vast amount of tools and services to create value for K-12. Examples include live commodity tracking, electronic nutritionals on all items, dedicated Marketing team, and monthly updates on industry changes. These tools create a base for our business and don't feel they could be utilized in this current bid language.

We would welcome the opportunity to schedule a time to discuss these value adds and how they could help your members. We look forward to developing a mutually beneficial partnership in the future.

Thanks again for the opportunity.