



SMART GROWTH AND REGIONAL COLLABORATION

May 24, 2022

Mr. Russel Sawyer
All Star Dairy Foods Incorporated
620 New Ludlow Road
South Hadley MA. 01075

**Re: IFB: MAPC #2021 Milk and Dairy Products for Schools,
Contract Extension for 2022-23**

Dear Mr. Sawyer:

Please accept this letter as notice that the Metropolitan Area Planning Council (“MAPC”) will extend its contract with All Star Dairy Foods Incorporated for the provision of milk and dairy products to schools for an additional year beginning June 30, 2022 and ending June 30, 2023. This is consistent with the provisions of the contract (see Article VI, line 14).

All Star Dairy Foods Incorporated may adjust pricing on any item for the school year 2022-23. This may be a price increase or a price decrease, based on market conditions. If a cost is increased, the new cost to the group must be equal to or less than the new cost to the distributor times the existing margin. If requested by the participating school districts, the distributor shall provide two manufacturer’s invoices to the distributor; one showing the distributor’s cost prior to adjustment, and one showing the distributor’s new cost.

If you find it necessary to update your pricing, please send the revised pricing document (see form attached in email), in the same format as the current pricing is provided, to Tim Goossens (tgoossens@food4schools.com) as soon as possible, and copy me in at (mfine@mapc.org). If there is no such necessity, the pricing currently in use will remain for the duration of the term.

On behalf of MAPC and the participating school districts, I thank you for your continued services.

Sincerely,

Mark S. Fine

MARK SAMUEL FINE
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