

New England Ice Cream			Firm Pricing			Fluctuating Pricing			Total Extension	Domestic Product	Brand	Vendor Code\Comment
Section 1 Milk - Firm and Fluctuating Pricing			Projected Usage	Firm Unit Price	Firm Pricing Extension	Projected Usage	April 2020 Base Price	Fluctuating Pricing Extension				
Line	Item	Unit										
1	Milk, 1% Lowfat, White, 8 oz., Carton	each	62,000	0.2708	16,789.60	557,940	0.2620	146,180.28	162,969.88	X	Dean/Garelick Farms	89020
2	Milk, 1% Lowfat, White, Gallons	gallon	40	3.4200	136.80	882	3.3000	2,910.60	3,047.40	X	Dean/Garelick Farms	89017
3	Milk, 1% Lowfat, White, 8 oz., Plastic bottle	each		0.3879		13,250	0.3801	5,036.33	5,036.33	X	Dean/Swiss/TruMoo	99174
4	Milk, 1% Lowfat, Chocolate, Gallons	gallon		3.9800		928	3.8600	3,582.08	3,582.08	X	Dean/Garelick Farms/TruMoo	89039
5	Milk, 1% Lowfat, Lactaid, 8 oz.	each	200	0.6710	134.20	3,449	0.6650	2,293.59	2,427.79	X	Lactaid	89240
6	Milk, Nonfat, Chocolate, 8 oz., Carton	each	172,000	0.2745	47,214.00	1,541,857	0.2674	412,292.56	459,506.56	X	Dean/Garelick Farms/TruMoo	89038
7	Milk, Nonfat, Chocolate, 8 oz., Plastic bottle	each		0.3896		48,800	0.3816	18,622.08	18,622.08	X	Dean/Swiss/TruMoo	99176
8	Milk, Nonfat, Strawberry, 8 oz., Carton	each	34,000	0.3040	10,336.00	131,350	0.2960	38,879.60	49,215.60	X	Hood/Dean/Garelick Farms	89035
9	Milk, Nonfat, Strawberry, 8 oz., Plastic bottle	each		0.4010			0.3930			X	Dean/Swiss/TruMoo	99177 - may be discontinued by manf
10	Milk, Skim, 8 oz., Carton	each	1,000	0.2659	265.90	43,271	0.2579	11,159.59	11,425.49	X	Dean/Garelick Farms	89028
11	Milk, Whole, Gallons	gallon	100	3.9800	398.00	89	3.8600	343.54	741.54	X	Dean/Garelick Farms	89002
Section 1 Milk - Firm and Fluctuating Pricing Total:					75,274.50			641,300.24	716,574.74			

Section 2 - Other Dairy Firm Pricing								
Line	Item	Unit	Projected Usage	Unit Price	Extension	Domestic Product	Brand	Vendor Code\Comment
12	Cheese, Cottage Cheese, 5 lb. Tub	5 lb. tub	62	7.0500	437.10	X	Cabot	89136
13	Cheese, Cream Cheese Lite, 1oz, 100 count	case of 100/1oz	565	19.3000	10,904.50	X	Smithfield	89169
14	Cheese, Cream Cheese, Reg. 1 oz., 100 count	case of 100/1oz	211	19.3000	4,072.30	X	Smithfield	89170
15	Cheese, Feta, 8lb Bucket	8 lb. bucket	50	23.6500	1,182.50	X	Euphrates	89239
16	Cheese, Ricotta Cheese, 5 lb. tub	5 lb. tub	85	8.5500	726.75	X	Montena Taranto	89166
17	Cream, Half/Half Creamers, 3/8oz, 400 count	case of 400/.375oz	41	15.3500	629.35	X	Garelick Farms/Dean	89067
18	Cream, Heavy Cream, 1 qt	quart	54	3.6800	198.72	X	Garelick Farms/Dean	89075
19	Cream, Light Cream, 1 qt	quart	424	3.3100	1,403.44	X	Garelick Farms/Dean	89220
20	Juice, Orange, 4 oz., Plastic or Carton	each	63,540	0.2260	14,360.04	X	Garelick Farms/Dean	89083
21	Sour Cream, 5 lb. tub	5 lb. tub	206	7.1500	1,472.90	X	Cabot	89133
22	Yogurt, Greek, Nonfat, 5.3 oz., various flavors	case of 12	50	1.2400	62.00	X	Yoplait	89292/89293/89294/89295
23	Yogurt, Low Fat, Assorted Flavors, 5 lb., 4 ct.	case of 4/5 lb.	25	24.8500	621.25	X	Hood	89146 Straw/89194 Plain
24	Yogurt, Lowfat, 4oz, 24 pack, various flavors	case of 24/4oz	60	0.5900	35.40	X	Yoplait	89140/ 89141
25	Yogurt, Lowfat, 6oz, 12 pack, various flavors	case of 12/6oz	70	0.9800	68.60	X	Yoplait	89148/89149
Section 2 - Other Dairy Firm Pricing Total:					36,174.85			

Section 3 - Milk Cooler Rental				
Line	Item	Est. Number	Annual cost	Extension
26	8 case cooler	32	495.00	15,840.00
27	12 case cooler	9	495.00	4,455.00
28	16 case cooler	12	495.00	5,940.00
Section 3 - Milk Cooler Rental Total:				26,235.00

Totals	
Section 1 Milk - Total:	716,574.74
Section 2 - Other Dairy Total:	36,174.85
Section 3 - Milk Cooler Rental Total:	26,235.00

Grand Total Zone 1:	778,984.59
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New England Ice Cream			Firm Pricing			Fluctuating Pricing			Total Extension	Domestic Product	Brand	Vendor Code\Comment
Section 1 Milk - Firm and Fluctuating Pricing			Projected Usage	Firm Unit Price	Firm Pricing Extension	Projected Usage	April 2020 Base Price	Fluctuating Pricing Extension				
Line	Item	Unit										
1	Milk, 1% Lowfat, White, 8 oz., Carton	each	49,250	0.2708	13,336.90	711,190	0.2620	186,331.78	199,668.68	X	Dean/Garelick Farms	89020
2	Milk, 1% Lowfat, White, Gallons	gallon	140	3.4200	478.80	730	3.3000	2,409.00	2,887.80	X	Dean/Garelick Farms	89017
3	Milk, 1% Lowfat, White, 8 oz., Plastic bottle	each		0.3879		261,050	0.3801	99,225.11	99,225.11	X	Dean/Swiss/TruMoo	99174
4	Milk, 1% Lowfat, Chocolate, Gallons	gallon	24	3.9800	95.52	1,062	3.8600	4,099.32	4,194.84	X	Dean/Garelick Farms/TruMoo	89039
5	Milk, 1% Lowfat, Lactaid, 8 oz.	each	6,600	0.6710	4,428.60	19,830	0.6650	13,186.95	17,615.55	X	Lactaid	89240
6	Milk, Nonfat, Chocolate, 8 oz., Carton	each	290,000	0.2745	79,605.00	1,698,070	0.2674	454,063.92	533,668.92	X	Dean/Garelick Farms/TruMoo	89038
7	Milk, Nonfat, Chocolate, 8 oz., Plastic bottle	each		0.3896		163,000	0.3816	62,200.80	62,200.80	X	Dean/Swiss/TruMoo	99176
8	Milk, Nonfat, Strawberry, 8 oz., Carton	each	26,600	0.3040	8,086.40	120,530	0.2960	35,676.88	43,763.28	X	Hood/Dean/Garelick Farms	89035
9	Milk, Nonfat, Strawberry, 8 oz., Plastic bottle	each		0.4010		19,000	0.3930	7,467.00	7,467.00	X	Dean/Swiss/TruMoo	99177 - may be discontinued by manf
10	Milk, Skim, 8 oz., Carton	each	2,400	0.2659	638.16	29,350	0.2579	7,569.37	8,207.53	X	Dean/Garelick Farms	89028
11	Milk, Whole, Gallons	gallon	14	3.9800	55.72	363	3.8600	1,401.18	1,456.90	X	Dean/Garelick Farms	89002
Section 1 Milk - Firm and Fluctuating Pricing Total:					106,725.10			873,631.30	980,356.40			

Section 2 - Other Dairy Firm Pricing								
Line	Item	Unit	Projected Usage	Unit Price	Extension	Domestic Product	Brand	Vendor Code\Comment
12	Cheese, Cottage Cheese, 5 lb. Tub	5 lb. tub	24	7.0500	169.20	X	Cabot	89136
13	Cheese, Cream Cheese Lite, 1oz, 100 count	case of 100/1oz	943	19.3000	18,199.90	X	Smithfield	89169
14	Cheese, Cream Cheese, Reg. 1 oz., 100 count	case of 100/1oz	150	19.3000	2,895.00	X	Smithfield	89170
15	Cheese, Feta, 8lb Bucket	8 lb. bucket	220	23.6500	5,203.00	X	Euphrates	89239
16	Cheese, Ricotta Cheese, 5 lb. tub	5 lb. tub	189	8.5500	1,615.95	X	Montena Taranto	89166
17	Cream, Half/Half Creamers, 3/8oz, 400 count	case of 400/.375oz	50	15.3500	767.50	X	Garelick Farms/Dean	89067
18	Cream, Heavy Cream, 1 qt	quart	360	3.6800	1,324.80	X	Garelick Farms/Dean	89075
19	Cream, Light Cream, 1 qt	quart	200	3.3100	662.00	X	Garelick Farms/Dean	89220
20	Juice, Orange, 4 oz., Plastic or Carton	each	180,000	0.2260	40,680.00	X	Garelick Farms/Dean	89083
21	Sour Cream, 5 lb. tub	5 lb. tub	2,222	7.1500	15,887.30	X	Cabot	89133
22	Yogurt, Greek, Nonfat, 5.3 oz., various flavors	case of 12	165	1.2400	204.60	X	Yoplait	89292/89293/89294/89295
23	Yogurt, Low Fat, Assorted Flavors, 5 lb., 4 ct.	case of 4/5 lb.	50	24.8500	1,242.50	X	Hood	89146 Straw/89194 Plain
24	Yogurt, Lowfat, 4oz, 24 pack, various flavors	case of 24/4oz	150	0.5900	88.50	X	Yoplait	89140/ 89141
25	Yogurt, Lowfat, 6oz, 12 pack, various flavors	case of 12/6oz		0.9800		X	Yoplait	89148/89149
Section 2 - Other Dairy Firm Pricing Total:					88,940.25			

Section 3 - Milk Cooler Rental				
Line	Item	Est. Number	Annual cost	Extension
26	8 case cooler	15	495.00	7,425.00
27	12 case cooler	14	495.00	6,930.00
28	16 case cooler	6	495.00	2,970.00
Section 3 - Milk Cooler Rental Total:				17,325.00

Totals	
Section 1 Milk - Total:	980,356.40
Section 2 - Other Dairy Total:	88,940.25
Section 3 - Milk Cooler Rental Total:	17,325.00

Grand Total Zone 2:	1,086,621.65
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New England Ice Cream			Firm Pricing			Fluctuating Pricing			Total Extension	Domestic Product	Brand	Vendor Code\Comment
Section 1 Milk - Firm and Fluctuating Pricing			Projected Usage	Firm Unit Price	Firm Pricing Extension	Projected Usage	April 2020 Base Price	Fluctuating Pricing Extension				
Line	Item	Unit										
1	Milk, 1% Lowfat, White, 8 oz., Carton	each	36,975	0.2708	10,012.83	423,522	0.2620	110,962.76	120,975.59	X	Dean/Garelick Farms	89020
2	Milk, 1% Lowfat, White, Gallons	gallon	28	3.4200	95.76	387	3.3000	1,277.10	1,372.86	X	Dean/Garelick Farms	89017
3	Milk, 1% Lowfat, White, 8 oz., Plastic bottle	each		0.3879		128,295	0.3801	48,764.93	48,764.93	X	Dean/Swiss/TruMoo	99174
4	Milk, 1% Lowfat, Chocolate, Gallons	gallon	150	3.9800	597.00	403	3.8600	1,555.58	2,152.58	X	Dean/Garelick Farms/TruMoo	89039
5	Milk, 1% Lowfat, Lactaid, 8 oz.	each	1,445	0.6710	969.60	4,496	0.6650	2,989.84	3,959.44	X	Lactaid	89240
6	Milk, Nonfat, Chocolate, 8 oz., Carton	each	109,750	0.2745	30,126.38	848,991	0.2674	227,020.19	257,146.57	X	Dean/Garelick Farms/TruMoo	89038
7	Milk, Nonfat, Chocolate, 8 oz., Plastic bottle	each		0.3896		344,216	0.3816	131,352.83	131,352.83	X	Dean/Swiss/TruMoo	99176
8	Milk, Nonfat, Strawberry, 8 oz., Carton	each	4,850	0.3040	1,474.40	39,350	0.2960	11,647.60	13,122.00	X	Hood/Dean/Garelick Farms	89035
9	Milk, Nonfat, Strawberry, 8 oz., Plastic bottle	each		0.4010		3,550	0.3930	1,395.15	1,395.15	X	Dean/Swiss/TruMoo	99177 - may be discontinued by manf
10	Milk, Skim, 8 oz., Carton	each	4,100	0.2659	1,090.19	18,421	0.2579	4,750.78	5,840.97	X	Dean/Garelick Farms	89028
11	Milk, Whole, Gallons	gallon		3.9800		205	3.8600	791.30	791.30	X	Dean/Garelick Farms	89002
Section 1 Milk - Firm and Fluctuating Pricing Total:					44,366.15			542,508.06	586,874.21			

Section 2 - Other Dairy Firm Pricing								
Line	Item	Unit	Projected Usage	Unit Price	Extension	Domestic Product	Brand	Vendor Code\Comment
12	Cheese, Cottage Cheese, 5 lb. Tub	5 lb. tub		7.0500		X	Cabot	89136
13	Cheese, Cream Cheese Lite, 1oz, 100 count	case of 100/1oz	184	19.3000	3,551.20	X	Smithfield	89169
14	Cheese, Cream Cheese, Reg. 1 oz., 100 count	case of 100/1oz	10	19.3000	193.00	X	Smithfield	89170
15	Cheese, Feta, 8lb Bucket	8 lb. bucket	4	23.6500	94.60	X	Euphrates	89239
16	Cheese, Ricotta Cheese, 5 lb. tub	5 lb. tub	30	8.5500	256.50	X	Montena Taranto	89166
17	Cream, Half/Half Creamers, 3/8oz, 400 count	case of 400/.375oz	11	15.3500	168.85	X	Garelick Farms/Dean	89067
18	Cream, Heavy Cream, 1 qt	quart	20	3.6800	73.60	X	Garelick Farms/Dean	89075
19	Cream, Light Cream, 1 qt	quart	57	3.3100	188.67	X	Garelick Farms/Dean	89220
20	Juice, Orange, 4 oz., Plastic or Carton	each	42,656	0.2260	9,640.26	X	Garelick Farms/Dean	89083
21	Sour Cream, 5 lb. tub	5 lb. tub	17	7.1500	121.55	X	Cabot	89133
22	Yogurt, Greek, Nonfat, 5.3 oz., various flavors	case of 12		1.2400		X	Yoplait	89292/89293/89294/89295
23	Yogurt, Low Fat, Assorted Flavors, 5 lb., 4 ct.	case of 4/5 lb.	120	24.8500	2,982.00	X	Hood	89146 Straw/89194 Plain
24	Yogurt, Lowfat, 4oz, 24 pack, various flavors	case of 24/4oz	900	0.5900	531.00	X	Yoplait	89140/ 89141
25	Yogurt, Lowfat, 6oz, 12 pack, various flavors	case of 12/6oz	25	0.9800	24.50	X	Yoplait	89148/89149
Section 2 - Other Dairy Firm Pricing Total:					17,825.73			

Section 3 - Milk Cooler Rental				
Line	Item	Est. Number	Annual cost	Extension
26	8 case cooler	38	495.00	18,810.00
27	12 case cooler	11	495.00	5,445.00
28	16 case cooler	17	495.00	8,415.00
Section 3 - Milk Cooler Rental Total:				32,670.00

Totals	
Section 1 Milk - Total:	586,874.21
Section 2 - Other Dairy Total:	17,825.73
Section 3 - Milk Cooler Rental Total:	32,670.00

Grand Total Zone 3:	637,369.93
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